

Evangelism

A Six-Lesson Study



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Evangelism

A SIX-LESSON TRAINING CLASS
First Baptist Church - Harrison, Ohio
Pastor Dr. Ronnie Wolfe

LESSON ONE What Is A Soul Winner?

I. WHAT IS SOUL WINNING

- A. Proverbs 11:30
- B. The Hebrew word for “winneth” is laqach and means “receive, acquire, or bring.”
- C. The word does *not* mean “to persuade.”
 - 1. We can persuade no one to be saved. It is God who does that.
 - 2. Luke 16:31; Acts 26:28
- D. God does the persuading
 - 1. Col. 1:12-14; John 16:8
- E. We do not “win” souls to Christ
 - 1. We win them to a hearing of the Gospel
 - 2. Preaching the Gospel is our job, and it is the only job we can do so that people can come to a saving knowledge of Jesus Christ.
- F. We can “save some”
 - 1. Rom. 11:14; 1 Cor. 9:22
 - 2. Paul does not mean that he is the instrument of salvation but that he has delivered the message of the Gospel, which can save through the power of God.
 - 3. Romans 1:16

II. WHAT DOES A SOUL WINNER NEED?

- A. A clean heart: Psalm 24:3-4; Psalm 51:7-13
- B. Not of the world: John 17:16; 2 Cor. 6:17; Gal. 5:24, 6:14; 1 John 2:15
- C. Have no fellowship with darkness (sin): Eph. 5:11
- D. Assurance: 2 Tim. 1:12
- E. Obedient: Acts 5:32; 1 Sam. 15:22
- F. Compassion:
 - 1. Fishers of men: Luke 5:6-10; Matt. 4:19
 - 2. A burden: Rom. 9:2-3; Rom. 10:1
 - 3. Encouragements to develop compassion
 - a. Seek the spiritual meaning of the word of God
 - b. Think about God’s mercies to you
 - c. Constant companionship with Christ and the Holy Spirit
 - d. Secret prayer, praying for the lost (make a list)
 - e. Constantly look for opportunities to witness

- f. Communicate with other soul winners
 - g. Remember that we are ambassadors for Christ, 2 Cor. 5:20
 - h. Realize that anyone who is lost will be doomed to eternal punishment.
- G. A prayer life: Jer. 33:3; Matt. 6:6, 21:22; 1 Thess. 5:17
- 1. Jesus prayed, but he did not pray “The Lord’s Prayer.”
 - a. He prayed often.
 - b. He prayed in public.
 - c. He prayed in secret.
 - 2. Paul prayed
 - a. He prayed during his conversion, Acts 9:11
 - b. He prayed while being taught of Christ in Arabia, Gal. 1:12, 16-17
 - 3. Other men prayed
 - a. Luther, Calvin, Knox
 - b. Wesley, Finney
 - c. Charles Spurgeon, Dwight L. Moody
 - d. Missionaries such as Livingstone, Carey, Judson
 - e. George Meuller known for his praying

LESSON TWO

The Soul Winner's Help

I. THE HEAVENLY UNCTION

- A. Power of the Spirit, Micah 3:8; John 14:16-17; Zech. 4:6
- B. Baptism of the Spirit upon the church, Acts 1:8, 5:32; Eph. 5:18; 1 Thess. 5:19

II. EXAMPLES OF SOUL WINNERS

- A. Jesus Christ, the greatest soul winner
 - 1. Luke 19:10; Matt. 1:21;
 - 2. Christ invited people to “follow me.” This is the essence of soul winning: we want people to follow the Lord, not just believe in him.
 - 3. Through public preaching, quiet teaching, and personal dealings with men.
 - 4. Success of his duties as a witness
 - a. Always simple and direct
 - b. Always compassionate, but rebuked when necessary
 - c. He led people in conversation to come to their own conclusions as he did with the Samaritan woman, John 4.
 - d. He always gave the same message
 - 5. People will become followers of us, then of the Lord Jesus – 1 Thess 1:6 *And ye became followers of us, and of the Lord, having received the word in much affliction, with joy of the Holy Ghost:*
- B. John the Baptist, the man among men
 - 1. John 5:35
 - 2. He was a stranger to the world
 - 3. He was to introduce the Savior of the world, to bear witness, John 1:7
 - 4. He was to make a people ready for Christ to build his church, Luke 1:17
 - 5. He was to turn the hearts of the fathers to the children, etc., Luke 1:17
 - 6. He was simple in his dress and his words
 - 7. He was honest
 - 8. He was humble, John 3:30
 - 9. He had spiritual courage, revealing a king's sin and being confronted with imprisonment and death.
 - 10. His message was simple but strong: repentance, belief, evidence, sin, hell
 - 11. His message was faith in Christ and baptism to follow.
- C. Simon Peter, the Pentecostal preacher
 - 1. Acts 2:14ff
 - 2. His conversion, John 1:35-42
 - 3. His instruction, Matt. 16:23; John 6:66-69
 - 4. His backsliding, Matt. 18:15-27
 - 5. His Pentecost, Acts 2:14-41, see especially verse 41
 - 6. His persecutions, Acts 5:17-20; 12:1-9
 - 7. His dealing with Gentile salvation, Acts 10:1-48

D. Paul the apostle

1. From the chief of sinners to the greatest evangelist among men
 - a. Eph. 3:8; 1 Tim. 1:15; 2 Cor. 11:5; 12:22
 - b. He saw Christ and the Gospel as dynamite power, Rom. 1:16
 - c. He had courage
 - (1) To die to himself and the world
 - (2) To live for Christ, Phil. 1:21
 - (3) To suffer for Christ's sake, Phil. 1:29
 - (4) To face danger, Phil. 4:13
 - (5) To sing while in prison, Acts 16:25
 - (6) To desire the salvation of souls, Rom. 10:1
 - d. He had a pure life, 1 Cor. 9:27

LESSON THREE
The Work of the Church in Evangelism

I. FEEDING OF THE FLOCK

- A. Ezekiel 34:1-4 – “Woe be to the shepherds of Israel that do feed themselves!”
- B. Ezekiel 33:7 – “... thou shalt hear the word at my mouth, and warn them from me.”

II. WORK OF THE PASTOR

- A. The pastor is the spokesman for God to the church
- B. He must preach to equip church members to “contend for the faith which was once delivered unto the saints” (Jude 1:3).
- C. He must also preach the Gospel to both saved and lost: to the saved to remind them of where Jesus has brought them through salvation and to encourage church members to be a witness of the saving grace of God.
- D. He must care for souls.
 - 1. In doing so, he will keep his body under subjection (1 Cor. 9:27)
 - 2. He must present his body a living sacrifice (Rom. 12:1-2)
 - 3. He must study the Scriptures (2 Tim. 2:15)
 - 4. He must be an ambassador (2 Cor. 5:20)
- E. He is to preach the word
 - 1. Didactic preaching – Teaching
 - 2. Apologetic preaching – Standing firm on the truth, giving an answer.
 - 3. Hortatory preaching – Lifting up the people in praise and worship, and encouragement.
 - 4. Expository preaching – Giving the understanding of the Scriptures (Neh. 8:8)
- F. And many other things.

III. CHURCH VISITATION

- A. The emotion of visitation -- Psalm 126:5-6
- B. The encouragement to visitation – Acts 1:8
- C. Every church member is to be a visitor:
 - 1. Visit as you go along your normal schedule
 - 2. Visit when you get together with family
 - 3. Visit at a specific time, two by two – Mark 6:7
- D. Church visitation
 - 1. Should be planned, on a specific schedule
 - 2. Should be regular, consistent
 - 3. A suggested plan for visitation
 - a. Locate a prospect: census, door-to-door, references from friends, etc.
 - b. Visit a prospect. Either witness or at least invite that prospect to church, give a tract, a Bible, etc.
- E. Music in visitation
 - 1. Creates an evangelistic atmosphere

2. Prompts to service
3. Words of hymns should be read from time to time and explained if necessary
4. The meaning of the words is important
5. Music unifies (brings together) people for the purpose of God
6. Styles of music
 - a. All music should be sung for meaning, not for the instruments
 - b. All lyrics should be plain and understandable
 - c. Different types of music demand different emotions
 - (1) Military music
 - (2) Dance music
 - (3) Romance music
 - (4) Rousing music
 - (5) Quiet and calm music
 - (6) Music that effects worship
 - d. All things must be done in moderation (Phil. 4:5)

LESSON FOUR

Evangelism in the Home

I. TEACHING THE CHILDREN

- A. Parents are responsible to the children
 - 1. Deuteronomy 11:18-21
 - 2. Isaiah 38:19
 - 3. 2 Tim. 1:5

II. WITNESSING TO THE CHILDREN

- A. The necessity
 - 1. They should be given the “milk of the word” (1 Peter 2:2)
 - 2. Children are lost in their sins and guilty before God as well as adults.
 - 3. Infants do not need the Gospel, but children do
- B. The Caution
 - 1. A tender plant can be easily bruised
 - 2. Do not give strong meat to tender children
 - 3. Remember that their faith in Christ and their church membership is under God and not under you as parent.
 - 4. The Gospel is simple and effective, but the Holy Spirit must do his job. Don't try to do the Spirit's job for him.
 - 5. Children will profess Christ in your behalf. We must be as sure as we can that our children are putting their faith in Christ and not in us as parents.

III. WITNESSING IN EDUCATION

- A. Parents are responsible for the education of their children.
- B. We as parents can do much damage by not being vigilant and involved in our child's education.
- C. Sunday School is a very important part of a witness for children.
 - 1. Therefore, we must have dependable teachers in our Sunday School
 - 2. We must do all we can to keep the children safe from any abuse
 - 3. We must love the children and give them attention
 - 4. We must seek out the best curriculum to use in the Sunday School. All curricula are not the same by any means.
- D. Religious Material
 - 1. The whole family should read, and it should be reading of wholesome material
 - 2. Edward Bulwer-Lytton wrote: “The pen is mightier than the sword.”
 - 3. Many churches and organizations say that, if you give them your child until they are six years old, they will have your child for the rest of his life.
 - 4. Materials to read
 - a. Bible, KJV
 - b. Baptists should write more material, especially for children.
 - c. Tracts. Don't just give them; read them.

- d. Personal letters from olden days, and writing letters to one another.
- e. Read the church paper and every bulletin to keep up on the news
- f. Nowadays you can carry thousands of books in the palm of your hand.
- g. Many waste their time on romance novels or fictional writings.
- h. What about that which is true, faithful, enduring, effective, and interesting to the soul as well as the mind?

LESSON FIVE

Personal Work

I. THE PERSONAL SOUL WINNER'S PREPARATION

- A. Remember to pray
 - 1. Pray before you witness, if time permits
 - 2. Pray after you witness
 - 3. Pray that your heart and your motives will be right.
 - 4. Pray that God will go before you (Isaiah 45:2)
 - 5. Pray that God will go behind you "rereward" (Isaiah 58:8)
- B. Remember that victory depends upon the Holy Spirit
 - 1. Zech 4:6 – "not by power . . . but by my spirit"
 - 2. John 15:5 – "without me ye can do nothing"
- C. Remember that faith is the victory
 - 1. Romans 10:17 – "faith cometh by hearing and hearing by the word of God"
 - 2. Eph. 2:8-10 – by grace through faith
 - 3. Acts 16:30; Gal 3:26
- D. Remember to use the Bible
 - 1. Eph. 6:17 – the word of God is the "sword of the Spirit"
 - 2. Rom. 1:16 – The Gospel is the power of God unto salvation
 - 3. Heb. 4:12 – the word of God works
 - 4. Acts 4:12 – Use Scriptures that tell about Christ and his death, burial, and resurrection, his love, and his ability to save a lost sinner. There is no other way. See also John 14:6.
- E. Remember to stay on track and do not be sidetracked by the conversation
- F. Remember to NOT be discouraged. This is God's work, and he will prevail. It is not your job to save, just to witness the Gospel.

II. HOW TO DEAL WITH CHILDREN

- A. Psalm 51:5 -- Children are "shapen in iniquity" and are conceived in sin.
- B. Psalm 58:3 – The wicked are estranged from the womb . . .
- C. Romans 3:23 – All have sinned
- D. John 1:29 – "Behold the Lamb of God . . ."
- E. Isaiah 1:18 – "Come . . . let us reason together . . ."

III. SOME VERSES TO DEAL WITH OTHER KINDS OF PEOPLE

- A. The Unconcerned – John 8:24; Acts 3:19; John 3:16; Luke 13:3
- B. The Deceived
 - 1. There is no book but God's book – Isaiah 8:20; Heb. 4:12
 - 2. There is no Savior but Christ – John 14:6; Acts 4:12
- C. Roman Catholics
 - 1. Salvation is sure – John 5:24
 - 2. Salvation requires a birth from above – John 1:12; 3:1-5

3. Salvation comes by repentance and faith – Mark 1:15
 4. There is only one mediator, Christ – 1 Tim. 2:5
- D. The Legalist
1. Dead to the law – Rom. 7:4
 2. No judgment in the law – Col. 2:16-17
- E. The Moralist
1. Our righteousnesses are as filthy rags – Isaiah 64:6
 2. We are all sinners – Romans 3:19-23
 3. Not of works – Titus 3:5

LESSON SIX

Evangelism In A Capsule

I. MAN'S CONDITION

- A. Romans 14:12 *So then every one of us shall give account of himself to God.*
- B. Romans 2:2 *But we are sure that the judgment of God is according to truth against them which commit such things.*
 - 1. John 17:17 *Sanctify them through thy truth: thy word is truth.*
- C. Romans 3:23 *For all have sinned, and come short of the glory of God;*
- D. Romans 6:23 *For the wages of sin [is] death; but the gift of God [is] eternal life through Jesus Christ our Lord.*

II. GOD'S PROVISION

- A. Romans 5:8 *But God commendeth his love toward us, in that, while we were yet sinners, Christ died for us.*
- B. Galatians 1:4 *Who gave himself for our sins, that he might deliver us from this present evil world, according to the will of God and our Father:*

III. MAN'S REQUIREMENT

- A. Luke 13:3 *I tell you, Nay: but, except ye repent, ye shall all likewise perish.*
- B. Romans 10:9-10 *That if thou shalt confess with thy mouth the Lord Jesus, and shalt believe in thine heart that God hath raised him from the dead, thou shalt be saved. 10 For with the heart man believeth unto righteousness; and with the mouth confession is made unto salvation.*
- C. Ephesians 2:8-9 *For by grace are ye saved through faith; and that not of yourselves: it is the gift of God: 9 Not of works, lest any man should boast.*

IV. GOD'S PROMISE

- A. Regeneration – John 1:12-13 *But as many as received him, to them gave he power to become the sons of God, even to them that believe on his name: 13 Which were born, not of blood, nor of the will of the flesh, nor of the will of man, but of God.*
- B. Justification – Romans 3:24 *Being justified freely by his grace through the redemption that is in Christ Jesus:*
- C. Pardon – Ephesians 1:7 *In whom we have redemption through his blood, the forgiveness of sins, according to the riches of his grace;*
- D. Heaven – 2 Peter 1:11 *For so an entrance shall be ministered unto you abundantly into the everlasting kingdom of our Lord and Saviour Jesus Christ.*
- E. Everlasting Life –
 - 1. John 3:16 *For God so loved the world, that he gave his only begotten Son, that whosoever believeth in him should not perish, but have everlasting life.*
 - 2. John 5:24 *Verily, verily, I say unto you, He that heareth my word, and believeth on him that sent me, hath everlasting life, and shall not come into condemnation; but is passed from death unto life.*

V. SUMMARY

- A. Romans 14:12
- B. Romans 2:2 with John 17:17
- C. Romans 3:23
- D. Romans 6 :23
- E. Romans 5:8
- F. Romans 10:9-10
- G. Ephesians 2:8-9
- H. John 3:16
- I. John 5:24 with Romans 8:1